



Company Profile



## From strength to strength...

Aston Crean UK Ltd is part of the Crean Group. The Crean Group is made up of Crean Mosaics (est.1968), Ireland's leading force in the contract-flooring sector, Ceramic City Wholesale and National Distribution and Ceramic City Retail.

Aston-Crean UK Ltd was set up in 2010 to facilitate the Group's entry into the UK market. The company opened its first office located centrally in York Street, London, to be quickly followed by supporting offices and warehouse facilities in Harold Wood, Romford, in East London.

With over 45 years of experience of the industry, Aston Crean is unique in the fact that we are not just limited to one discipline within our market. We are equally capable of completing the ceramic floor and wall tiling contract to a swimming pool, vinyl/linoleum to a college, and timber flooring to a sports hall, as we are of undertaking the supply and installation of broadloom carpets to a 5 star hotel. This allows us to offer a more competitive package, our clients now require less administration, and can enjoy the benefits of more competitive tendering. There is no need to appoint four subcontractors when Aston Crean has the expertise to do all.

The Group continues to enjoy great success resulting in group revenues of circa €20M this year. The following is a sample of current and recently completed UK projects,

Maiden Lane Camden	John Sisk & Son Ltd	£1,200,000
River light Project	St James	£ 750,000
Bracken bury	Higgins Construction	£ 232,000
375 Kensington High Street	St. Edward Homes Limited	£ 283,000
Bennett Construction Ltd	Dalton House	£ 185,000
Chiswick Point	Graham	£ 600,000
Cambridge City Hotel	Wilmot Dixon Interiors	£ 360,000
Air Street	John Sisk & Son Ltd	£ 220,000
120 Holborn	Collins Construction	£ 141,500

Our largest project undertaken to date has been the new Acute Hospital in Enniskillen, N.I. This is the largest new hospital in the UK with a floor and wall finishes in excess of 100,000m<sup>2</sup> and a contract value of £4million. Our programme for completing this work was 12 months. Our scope included all Linoleum, Vinyl, Wall Cladding, Ceramic Wall and Floor Tiling and Terrazzo.

Aston Crean provide a wide product range including: Carpets, Vinyl, Linoleum, Rubber, Safety Flooring, Tiling and Stone, Wall & Ceiling Cladding, Wall Protection Systems for Hospitals and Airports etc., Timber Flooring, Floor Preparation and Matting Systems, and for several decades we have worked and continue to work on a wide range of projects both large and small across the country. "Our philosophy is that no job is too small or too big".

Our management system ensures consistently high standards are maintained at all times. It also gives us greater control and flexibility. Additionally the long term retention of key personnel from management, sales and installation has been a driving factor in securing new business.

We continually invest in our employees with training and assessment on an on-going basis to maximize their personal and professional skills. These factors have been central to the success of the Group and translate into the overall sales performance of the company.

**Please see Appendix 1 for the Crean Group Structure; Appendix 2 for the Crean Group Sales Performance and Appendix 3 for Crean Group Employee Breakdown.**



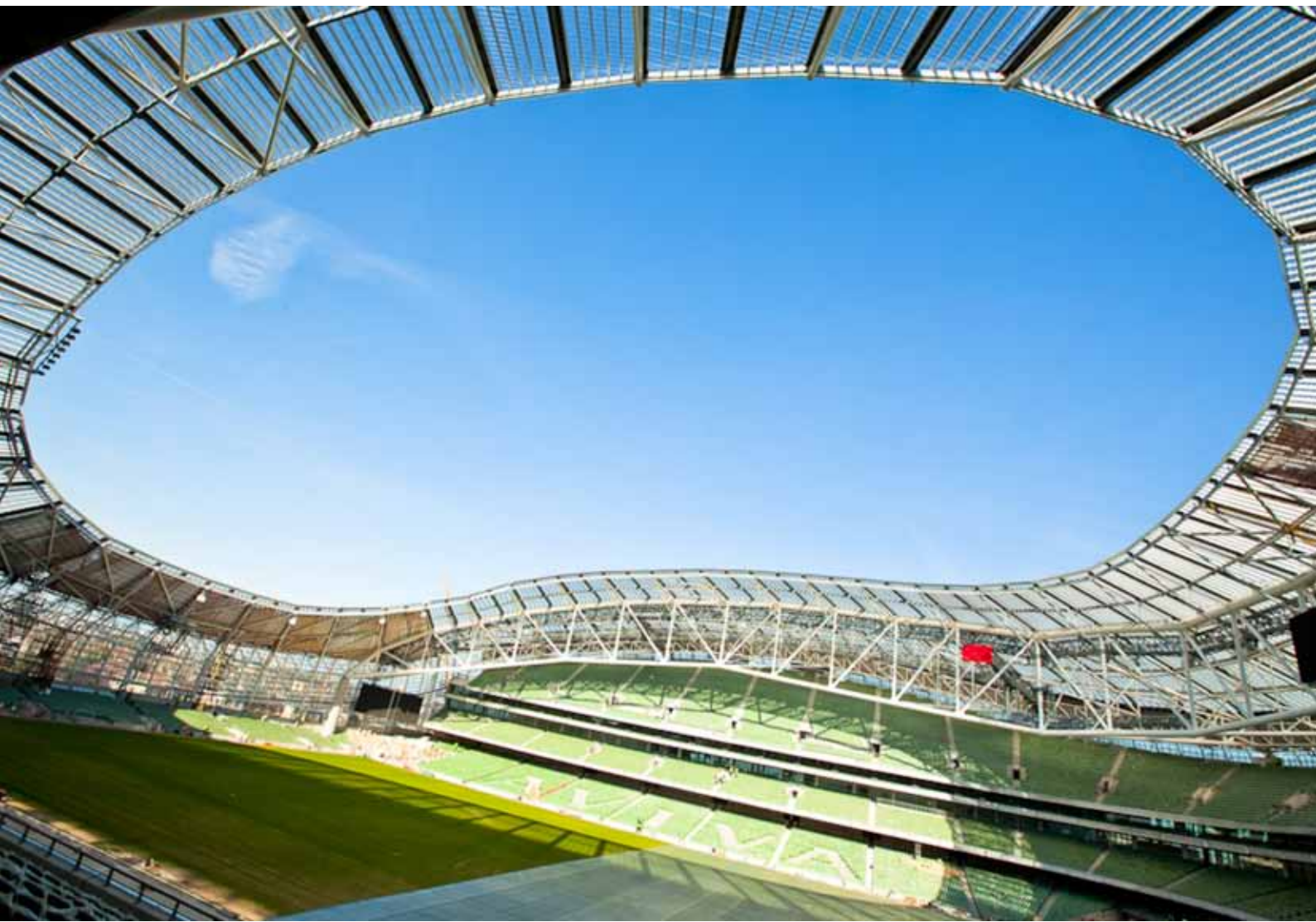


## Relevant experience...

The company presently delivers in excess of 400 projects per year as diverse as Trinity Bioscience, UCD Dublin, U.C.H.G, Intel, Blackrock Clinic, Aviva Stadium, Xerox, Google, Facebook and Microsoft. It is not simply the quantity of projects but the scale; quality and job finish that set us apart. We advise on all aspects of design, specification, technical assistance, cost control, installation and maintenance as well as all levels of preparatory work. Detailed below are just some of the larger projects that we have successfully delivered in recent times. We would be happy for you to talk to any of the individuals referenced to see what they believe sets us apart.

Indeed Joe McLoughlin, Director, John Sisk & Sons Ltd., states:

*'I am very impressed with Crean Mosaics. The management of this prestigious project was seamless and hassle free for me. They delivered an excellent product and met our demanding requirements on product specification, choice, technical expertise and safety standards. I look forward to working with them again.'*





Current Projects Include		
Client	Main Contractor	Value
Maiden Lane Camden	John Sisk & Son Ltd	£1,200,000
River light Project	St James	£750,000
Bracken bury	Higgins Construction	£232,000
375 Kensington High Street	St. Edward Homes Limited	£283,000
Bennett Construction Ltd	Dalton House	£185,000
Chiswick Point	Graham	£600,000
Cambridge City Hotel	Wilmot Dixon Interiors	£360,000
Air Street	John Sisk & Son Ltd	£220,000
120 Holborn	Collins Construction	£141,500
Key Projects		
Client	Main Contractor	Value
Enniskillen Hospital	FCC Elliott	£3,950,000
Maiden Lane Camden	John Sisk & Son Ltd	£1,200,000
N9 N10	John Sisk & Son Ltd	£1,110,000
Hilton Wembley	John Sisk & Son Ltd	£1,050,000
River light Project	St James	£750,000
Wembley LDO	John Sisk & Son Ltd	£650,000
Chiswick Point	Graham	£600,000
International Broadcast Centre (IBC) Phase one	FCC Elliott	£600,000
Cambridge City Hotel	Wilmot Dixon Interiors	£360,000
Shangri-La	John Sisk & Son Ltd	£300,000
375 Kensington High Street	St. Edward Homes Limited	£283,000
Fitzroy House	BW Interiors	£250,000
Bracken bury	Higgins Construction	£232,000
Air Street	John Sisk & Son Ltd	£220,000
Bennett Construction Ltd	Dalton House	£185,000
Hoe Street	Vinci Construction	£161,000
Hyde House, Hendon	JJ Rhattigan	£160,000
Castlewood house	BW interiors	£155,000
Devonshire house mock up	BW Interiors	£150,000
Cappio	8 Build	£145,000
120 Holborn	Collins Construction	£142,000
80 Hammersmith rd	John Paul Construction	£140,000

## Appendix 1: Crean Group Organisation and Support Structure

Aston Crean UK			
<b>Alan Crean</b> <i>Managing Director</i>	<b>Liam Duffy</b> <i>Commercial Director</i>	<b>Keith Trappe</b> <i>Contracts Director</i>	<b>Brian Ruane</b> <i>Director</i>
<b>Sales/Estimating Department</b>	<b>Q. Surveyors Department</b>	<b>Contracts Management</b>	<b>Accounts Department</b>
<b>Georgina Hills</b> <i>Estimating</i>	<b>Maria Murkin</b> <i>Senior Q.S.</i> <b>Zack Smith</b> <i>Junior Q.S.</i>	<b>Mathew Cullen</b> <i>Contracts Manager</i> <b>Mike Anuta</b> <i>Contracts Manager</i> <b>Donacha Copeland</b> <i>Contracts Manager</i>	<b>David Moran</b> <i>Financial Director</i> <b>Lisa Faulkner</b> <i>Accounts</i> <b>Rachel McAndrew</b> <i>Credit Control/H&amp;S</i>
Warehouse Distribution			
<b>Paul Taylor</b>			

Aston Crean			
<b>Alan Crean</b> <i>Executive Chairman</i>			
<b>David Cunningham</b> <i>Sales Director</i>	<b>Brian Ruane</b> <i>Managing Director</i>		<b>David Moran</b> <i>Financial Director</i>
<b>Sales/Estimating Department</b>	<b>Q. Surveyors Department</b>	<b>Contracts Management</b>	<b>Accounts Department</b>
<b>Luke Henry QS</b> <i>Sales/Estimating</i> <b>Michael Ruane QS</b> <i>Estimating</i> <b>Sean Markham QS</b> <i>Sales/Estimating</i> <b>Richard Quinn QS</b> <i>Fit Out Division Sales/Estimating</i>	<b>Padraig Healy</b> <i>Senior Q.S.</i> <b>Pat Cloherty</b> <i>Senior Q.S.</i> <b>Patrick Walsh</b> <i>Q.S.</i> <b>Bryan Gavaghan</b> <i>Q.S.</i>	<b>Tony Waters</b> <i>Senior Contracts Manager</i> <b>Sean Flynn</b> <i>Contracts Manager</i> <b>Joe O'Hanlon</b> <i>Contracts Manager</i> <b>Derek Fahy</b> <i>Contracts Manager Fit Out Division</i>	<b>Geraldine Golden</b> <i>Payroll</i> <b>Lisa Faulkner</b> <i>Accounts Payable</i> <b>Nicola Gavaghan</b> <i>Accounts Payable</i> <b>Rachel McAndrew</b> <i>Credit Control/H&amp;S</i>
Warehouse Distribution			
<b>Mark Reynolds</b>		<b>Damien McGreevy</b>	

Ceramic City			
Retail & National Distribution			
<b>Ceramic City Charlestown</b>	<b>Ceramic City Sligo</b>	<b>Ceramic City Castlebar</b>	<b>Distribution &amp; Wholesale</b>
<b>Damien McGreevy</b> <i>Sales</i> <b>Nicola Gavaghan</b> <i>Sales Assistant</i>	<b>Declan Hanney</b> <i>Sales</i> <b>Declan Conlon</b> <i>Sales</i>	<b>Chris Summerville</b> <i>Manager</i> <i>Sales</i> <b>Audrey Crean</b> <b>Nigel Byrne</b> <b>Laura Ruane</b> <b>Feergus Callagy</b>	<b>Declan Glynn</b> <i>National Sales Manager</i> <b>Glen Kilfeather</b> <i>Logistics Manager</i> <b>Steve Reynolds</b> <i>Sales Account Manager</i> <b>Aidan McNulty</b> <i>Warehouse</i>



Appendix 2: Crean Group Employee Breakdown

Employee Numbers				
2014	2013	2012	2011	2010
156	141	163	165	160

Appendix 3: Crean Group Sales Performance

Sales				
2014	2013	2012	2011	2010
18.1M	16.40M	16.15M	17.15M	16.35M

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